

Reinforcing Thailand's Food Industry with Automated Skewering and Enhanced Sausage Products

- Solutions for declining working-age population and hiking labor cost -



OTAGAI Forum Association

July 28, 2016



KYOEI ENGINEERING CO.,

1. Higher Productivity and Product Competitiveness Are Inevitable

Structural Problem in Thailand

Declining working-age population

Rising labor costs

Lowering international competitiveness

Measures

Female participation	Female employment rate is already high in Thailand
Reduction of unemployment rate	Already lower than 1%, far lower than international standards
More foreign workers	Registration procedure is not simple

Potential Future for Thailand Companies

Stronger international competitiveness

Differentiate products with unique machines

Higher productivity by automated manufacturing



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2. Make a Difference with World's Highest Capacity Skewer Machine and World's Only Double Sausage Cutter

Highest level of skewering capacity
- up to 17,000 pcs per hour

KKS-850 Automatic Skewer Machine



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- Various skewers and foods
- Blank-shot prevention device
- Memory function and replaceable food trays

World's only double cutting function
- only from Kyohei

KKS-621WT Double Sausage Cutter



FIRST AND ONLY DOUBLE CUTTER IN THE WORLD

- Precision cutting with varying products
- Easy parts removal to keep it hygienic
- Slitting at the same time of cutting

3. We Need Local Sales Force and Technical Support

Skewered products and sausage are well-consumed in the world and the target market is not only in Thailand or in other parts of Asia. Thailand can be the biggest exporter of those products in the world. So there will be tremendous chances of success. Now is the best time to expand your business because Thailand is right at the turning point into automation. So Kyohei expects the following support from local distributors in Thailand.

1. Use your local sales network to win Thailand customers
2. Provide seamless technical support to Thailand customers by offering installation, training, maintenance, and repair
3. Maintain close relationship with Thailand customers



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4. Making World's Leading Food Industry in Thailand Even More Competitive

Commitment of Kyoei

1. Back you up with reliable machines
2. Provide you with necessary education, such as installation and maintenance
3. Support your local exhibition and demonstration
4. Maintain customer list in order to avoid confusion between distributors

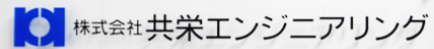
What we provide

1. Contribute to Thailand food industry with highest-level capacity skewer machine capable of processing 17,000 pcs per hour
2. Help you differentiate your products from others with a double sausage cutter available only from Kyoei



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5. About Kyohei Engineering



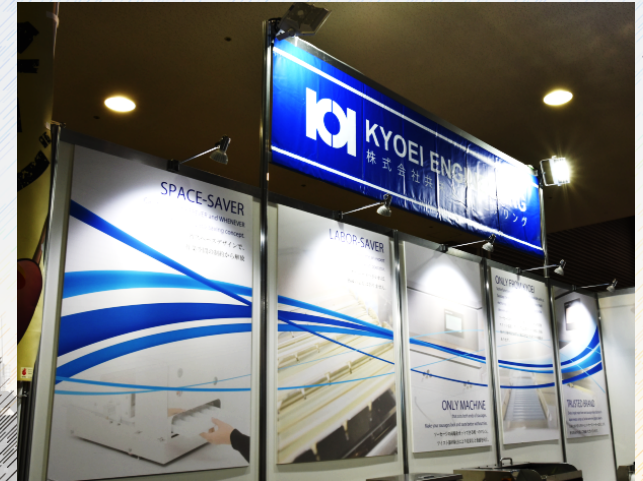
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